



**TEXAS**  
**CONDOMINIUM SALES**  
**REPORT**  
**2020 Edition**

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

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## ABOUT THE TEXAS CONDOMINIUM SALES REPORT

Data for the *Texas Condominium Sales Report* is provided by the Data Relevance Project, a partnership among Texas REALTORS® and local REALTOR® associations throughout the state. Data analysis is provided by the Real Estate Center at Texas A&M University. The report analyzes condominium and townhome sales data from July 2019 through June 2020 for the Austin, Dallas-Fort Worth, El Paso, Houston, McAllen, and San Antonio metropolitan statistical areas. To view the report in its entirety, visit [texasrealestate.com](https://texasrealestate.com).

## ABOUT TEXAS REALTORS®

With more than 135,000 members, Texas REALTORS® is a professional membership organization that represents all aspects of real estate in Texas. In 2020, Texas REALTORS® is celebrating a century of shaping Texas by being the advocate for private property rights, maintaining the highest standards of professionalism, and providing its members with the tools to achieve success. Visit [texasrealestate.com](https://texasrealestate.com) to learn more.

### **MEDIA CONTACT**

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## EXECUTIVE SUMMARY

Texas condominium and townhome sales from July 2019 to June 2020 declined compared to the same period the previous year, according to the *Texas Condominium Sales Report* released today by Texas Realtors. The number of condominiums sold decreased 9.8% to 11,875 sales, while townhome sales declined 0.2% to 8,616 sales. The report analyzes condominium and townhome data for the entire state as well as Austin-Round Rock, Dallas-Fort Worth-Arlington, El Paso, Houston-The Woodlands-Sugar Land, McAllen-Edinburg-Mission and San Antonio-New Braunfels metropolitan statistical areas.

The slight decrease in sales volume is likely more a reflection of supply than demand as these properties remain a popular and rapidly growing sector of the Texas housing market. As the Texas population continues to boom and affordability challenges increase, condominiums and townhomes provide prime options for homeowners seeking closer locales to popular attractions and essential services at all price points.

Inventory for Texas condominiums increased 0.3 months to 5.3 months of inventory, while the inventory of townhomes declined 0.6 months to 4.3 months of inventory. According to the Real Estate Center at Texas A&M University, a market balanced between supply and demand has between 6.0 and 6.5 months of inventory. In the first six months of the year, Texas condominiums spent an average of 70 days on the market, while townhomes spent an average of 64 days on the market.

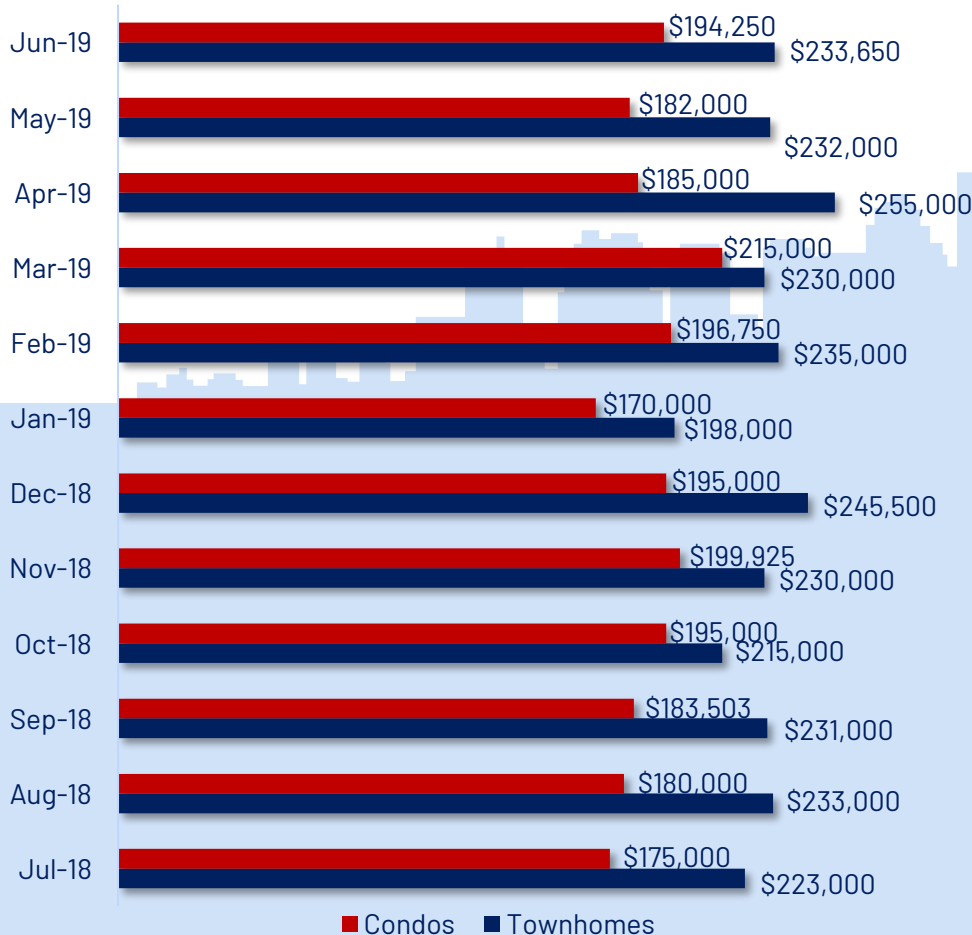
From July 2019 to June 2020, the total dollar volume of condominiums and townhomes sold in Texas was \$5,259,859,880, with \$2,997,908,303 in condominium sales and \$2,261,951,577 in townhome sales.

Sales price increased moderately for both condominiums and townhomes. Statewide, the year-to-date median sales price as of June 2020 was \$192,000 for condominiums, an annual increase of 1.6%, and \$230,000 for townhomes, an annual increase of 1.3%. The average price-per-square foot during this time frame was \$200 for condominiums and \$143 for townhomes.

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## CONDOMINIUM & TOWNHOME SALES STATEWIDE

### 12-MONTH COMPARISON: MEDIAN PRICE STATEWIDE CONDO & TOWNHOME SALES



### TEXAS CONDOMINIUM & TOWNHOME SALES BY THE NUMBERS

**11,875**

Number of condominiums sold in Texas between July 2019 and June 2020. During the same time frame, 8,616 townhomes were sold statewide.

**\$2.99 BILLION**

The dollar volume of condominiums sold in Texas between July 2019 and June 2020. The dollar volume for townhomes sold in Texas is \$2.26 billion.

**\$192,000**

Year-to-date median price for condominiums in Texas for the first six months of 2020. The median price for townhomes sold is \$230,000.

**5.3 MONTHS**

Monthly housing inventory for condominiums in Texas as of June 2020. The monthly housing inventory for townhomes is 4.3 months.

**70 DAYS**

The average amount of time condominiums in Texas spent on the market in the first six months of 2020. For townhomes in Texas this was 64 days.

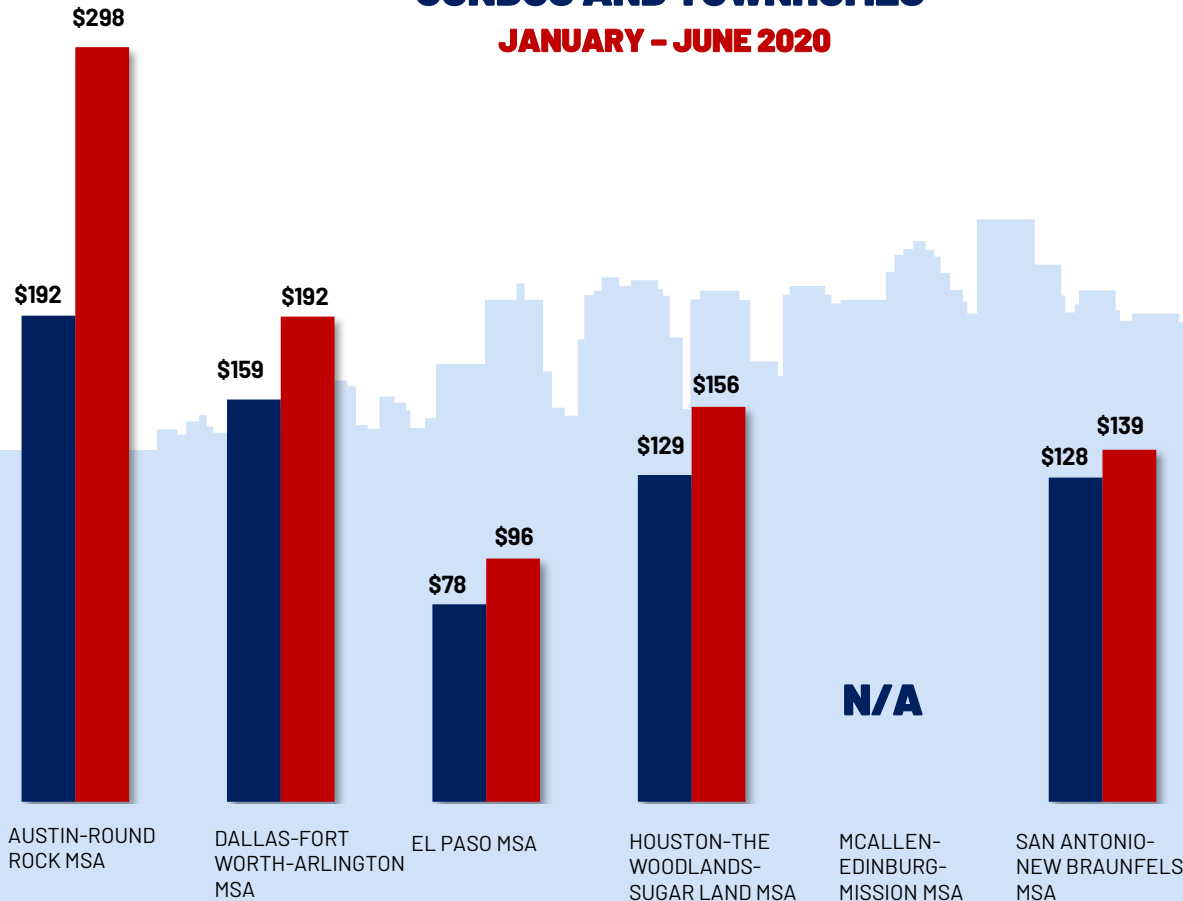


# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## CONDOMINIUM & TOWNHOME SALES STATEWIDE

### AVERAGE PRICE PER SQUARE FOOT CONDOS AND TOWNHOMES

JANUARY - JUNE 2020



■ Townhomes ■ Condos

### CONDO LISTINGS



**NEW LISTINGS**  
JULY 2019 -  
JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020

### TOWNHOME LISTINGS



**NEW LISTINGS**  
JULY 2019 -  
JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## AUSTIN-ROUND ROCK MSA

### CONDOS

### TOWNHOMES



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020



**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020

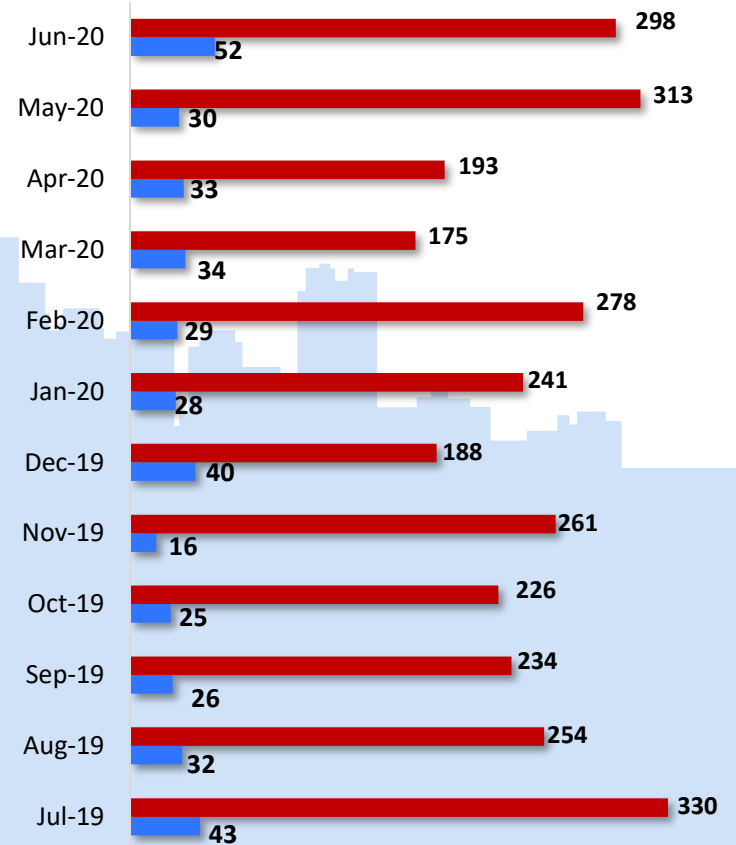


**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020

### CONDOS AND TOWNHOME SALES BY MONTH



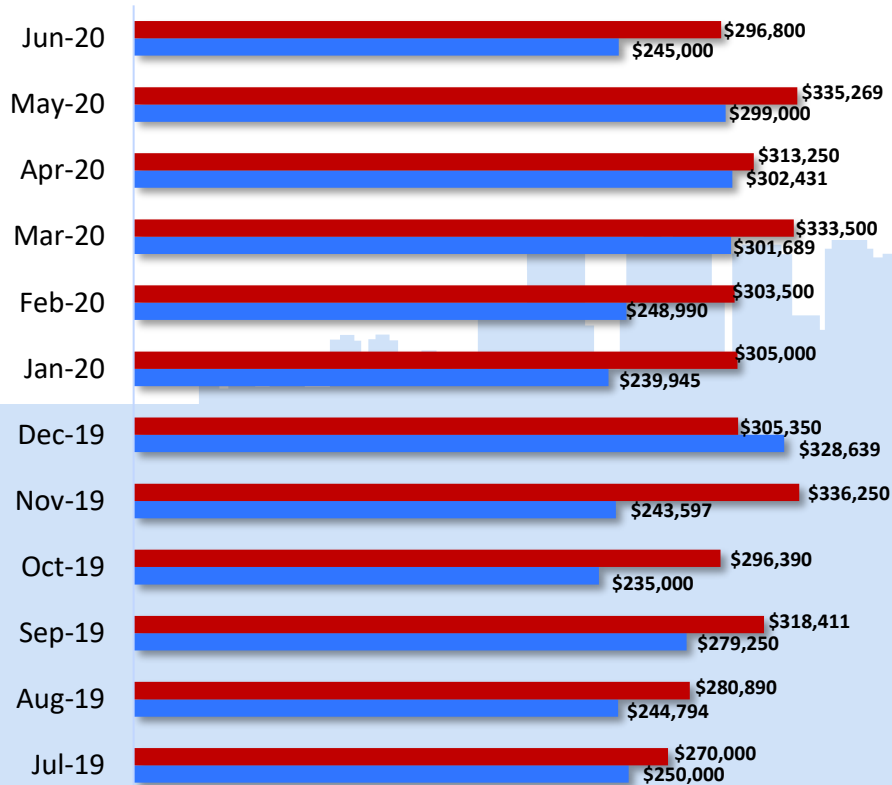
■ Condos ■ Townhomes



# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## AUSTIN-ROUND ROCK MSA

### 12-MONTH COMPARISON: MEDIAN PRICE



■ Condos ■ Townhomes

### DOLLAR VOLUME JULY 2019 - JUNE 2020



**CONDOS**  
**\$1,131,591,268**



**TOWNHOMES**  
**\$128,689,152**

### AVERAGE PRICE PER SQUARE FOOT

JANUARY - JUNE 2020

**CONDOS**

**TOWNHOMES**



**\$298**



**\$192**

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## DALLAS-FORT WORTH-ARLINGTON MSA

### CONDOS

### TOWNHOMES



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020



**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020

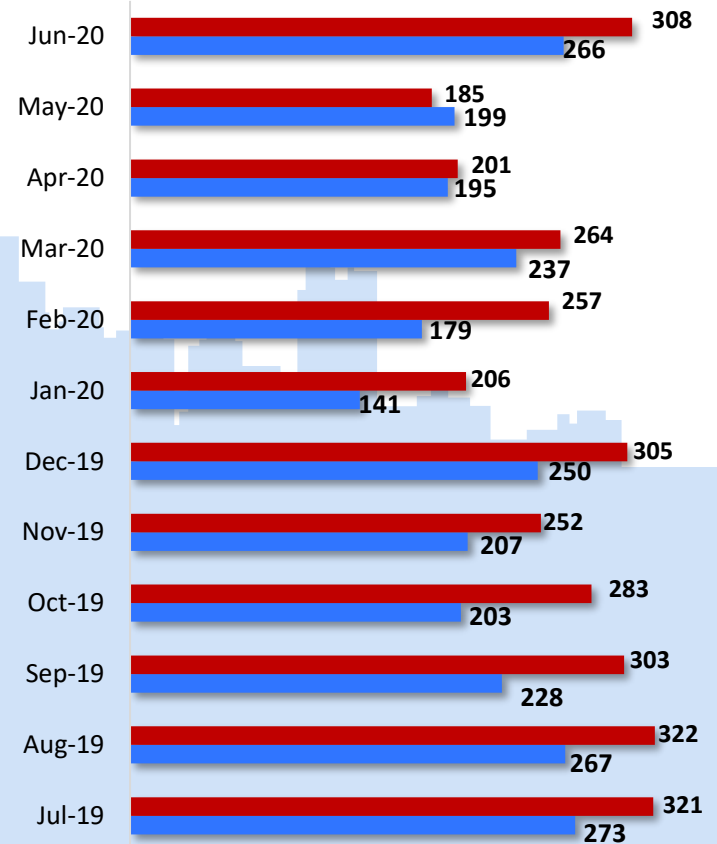


**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020

### CONDOS AND TOWNHOME SALES BY MONTH



■ Condos ■ Townhomes

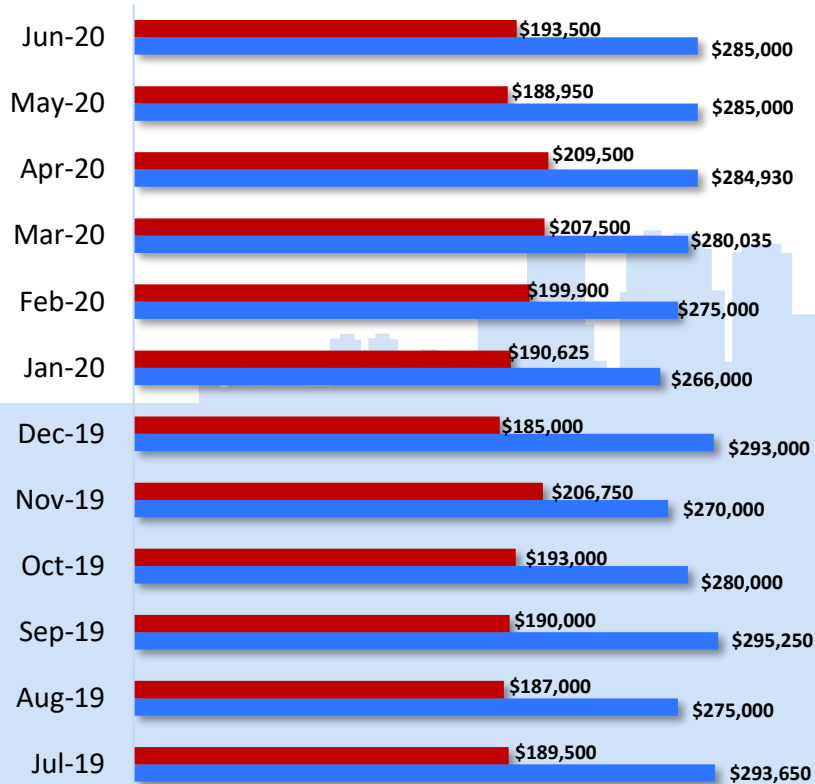




# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## DALLAS-FORT WORTH-ARLINGTON MSA

### 12-MONTH COMPARISON: MEDIAN PRICE



■ Condos ■ Townhomes

### DOLLAR VOLUME JULY 2019 - JUNE 2020



**CONDOS**  
**\$823,565,470**



**TOWNHOMES**  
**\$792,282,272**

### AVERAGE PRICE PER SQUARE FOOT

JANUARY - JUNE 2020

**CONDOS**



**\$192**

**TOWNHOMES**



**\$159**

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## EL PASO MSA

### CONDOS

### TOWNHOMES



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020



**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020

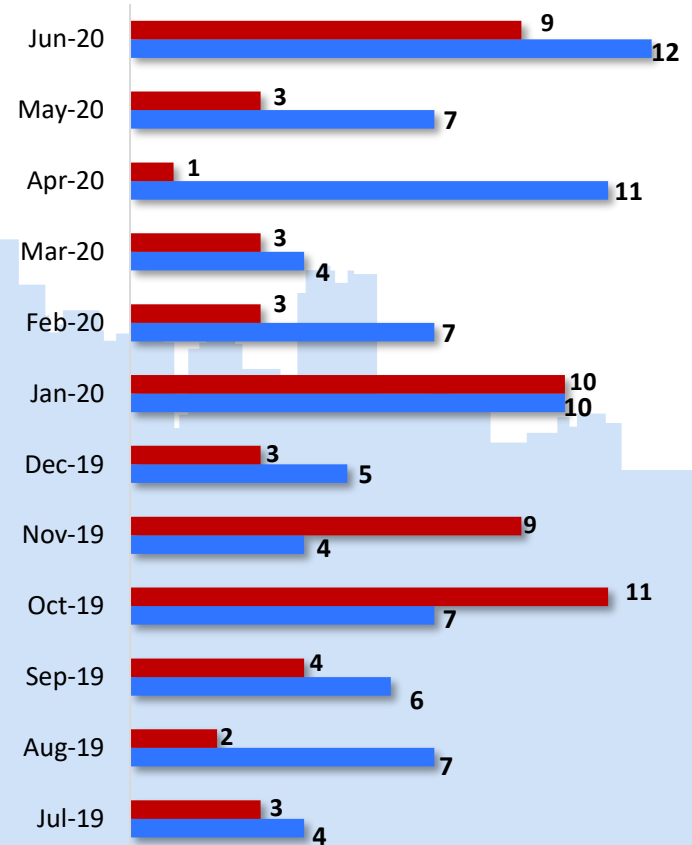


**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020

### CONDOS AND TOWNHOME SALES BY MONTH

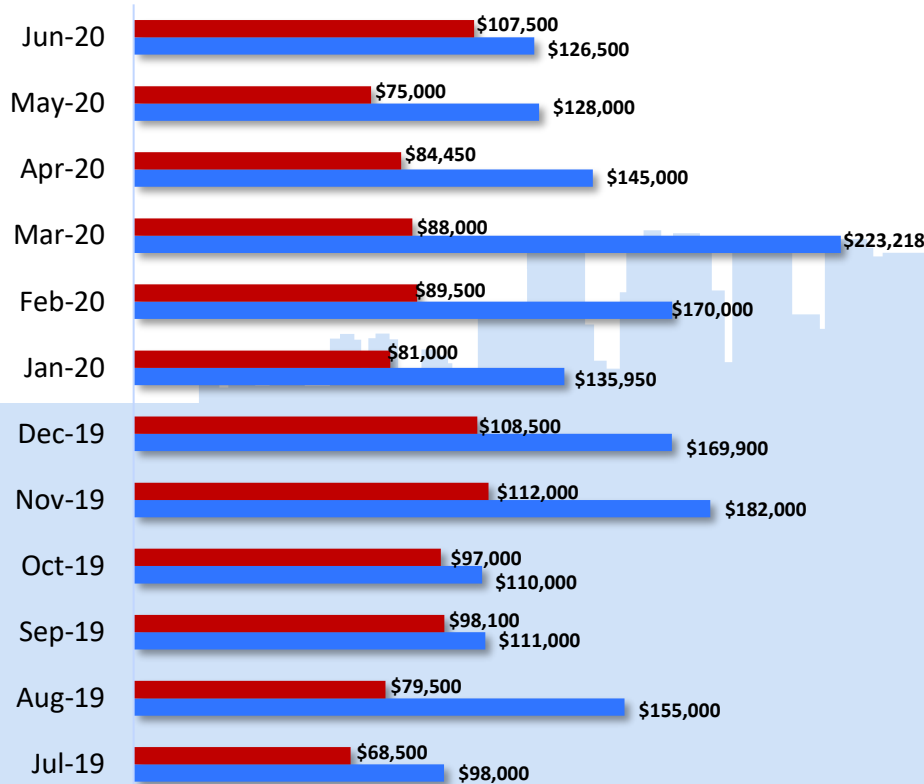


■ Condos ■ Townhomes

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## EL PASO MSA

### 12-MONTH COMPARISON: MEDIAN PRICE



■ Condos ■ Townhomes

### DOLLAR VOLUME JULY 2019 – JUNE 2020



**CONDOS**  
**\$6,399,383**



**TOWNHOMES**  
**\$12,877,337**

### AVERAGE PRICE PER SQUARE FOOT

JANUARY – JUNE 2020

**CONDOS**



**\$78**

**TOWNHOMES**



**\$96**

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## HOUSTON-WOODLANDS-SUGAR LAND MSA

### CONDOS

### TOWNHOMES



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020



**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020



**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020

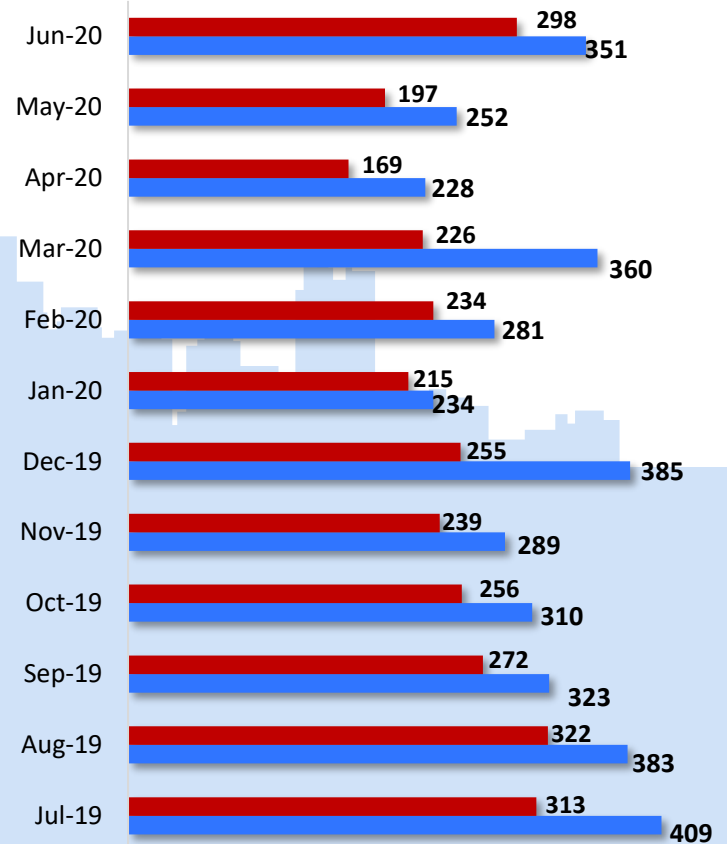


**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020

### CONDOS AND TOWNHOME SALES BY MONTH

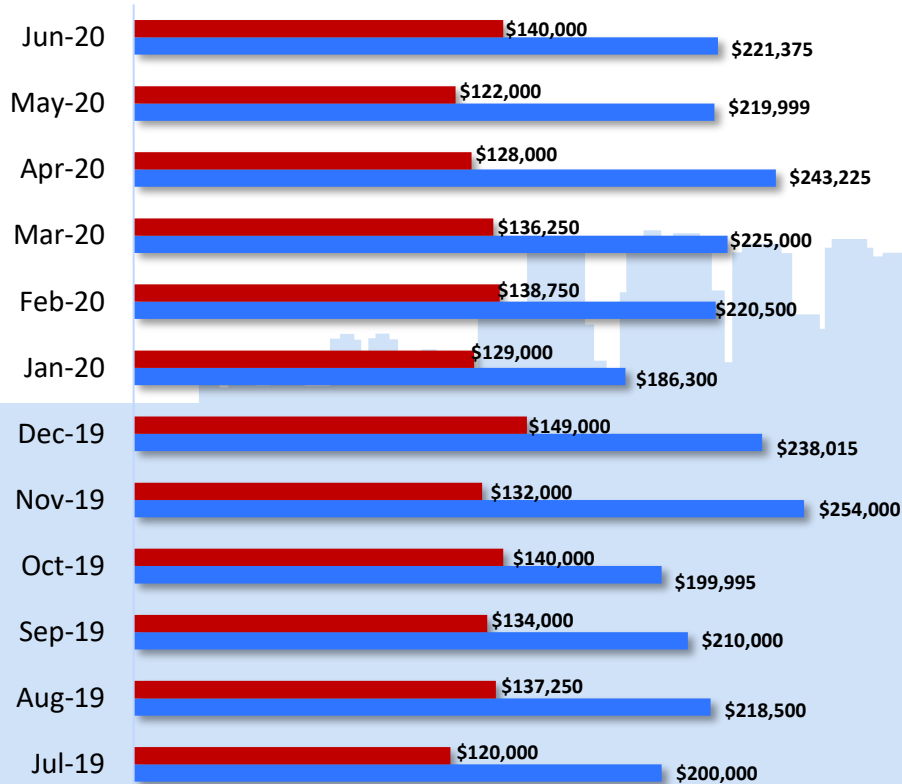


■ Condos ■ Townhomes

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## HOUSTON-WOODLANDS-SUGAR LAND MSA

### 12-MONTH COMPARISON: MEDIAN PRICE



■ Condos ■ Townhomes

### DOLLAR VOLUME JULY 2019 - JUNE 2020



**CONDOS**  
**\$568,032,096**



**TOWNHOMES**  
**\$989,396,137**

### AVERAGE PRICE PER SQUARE FOOT

JANUARY - JUNE 2020

**CONDOS**



**\$156**

**TOWNHOMES**



**\$129**

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## MCALLEN-EDINBURG-MISSION MSA

### CONDOS

### TOWNHOMES



135

**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020



**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020



6,977

**NEW LISTINGS**  
JULY 2019 - JUNE 2020



**ACTIVE LISTINGS**  
AS OF JUNE 2020

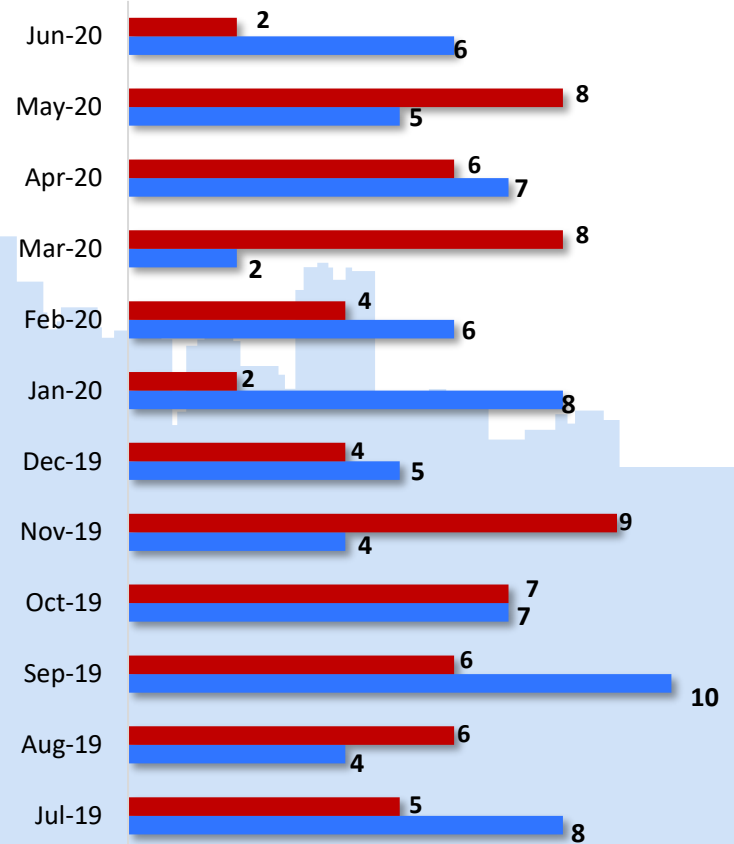


**MONTHS OF INVENTORY**  
AS OF JUNE 2020



**AVERAGE DAYS ON MARKET**  
JANUARY-JUNE 2020

### CONDOS AND TOWNHOME SALES BY MONTH

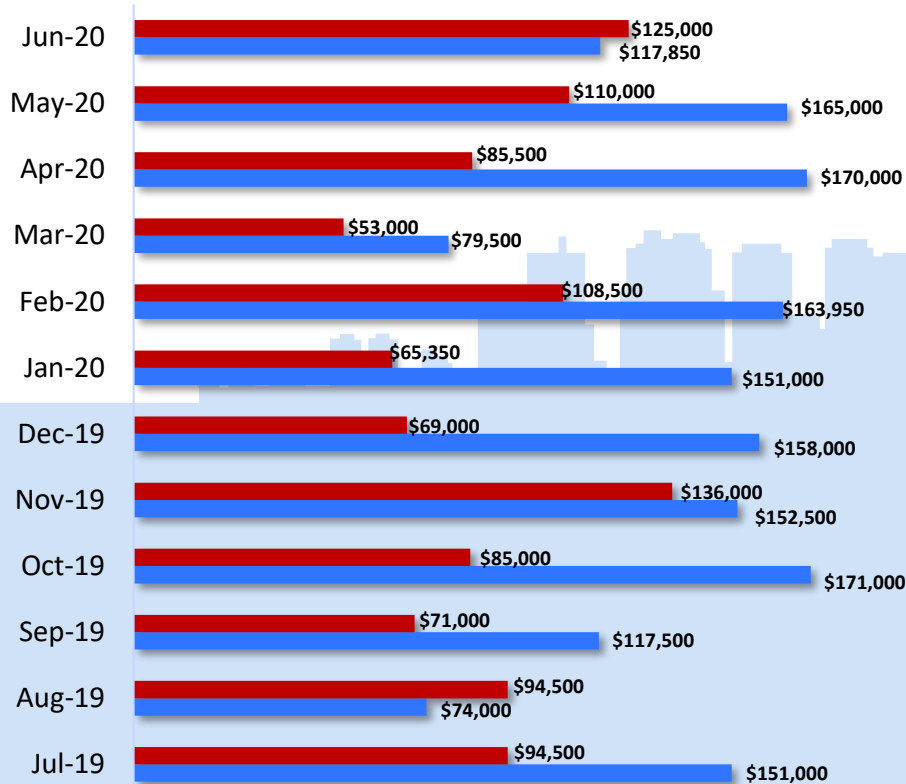


■ Condos ■ Townhomes

# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## MCALLEN-EDINBURG-MISSION MSA

### 12-MONTH COMPARISON: MEDIAN PRICE



■ Condos ■ Townhomes

### DOLLAR VOLUME JULY 2019 – JUNE 2020



**CONDOS**  
**\$5,984,013**



**TOWNHOMES**  
**\$10,324,000**

### AVERAGE PRICE PER SQUARE FOOT

JANUARY – JUNE 2020

**CONDOS**

**TOWNHOMES**



# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## SAN ANTONIO-NEW BRAUNFELS MSA

### CONDOS

### TOWNHOMES



988

**NEW LISTINGS**

**JULY 2019 - JUNE 2020**



272

**ACTIVE LISTINGS  
AS OF JUNE 2020**



4.7

**MONTHS OF INVENTORY  
AS OF JUNE 2020**



72

**Days**

**AVERAGE DAYS ON MARKET  
JANUARY-JUNE 2020**



646

**NEW LISTINGS**

**JULY 2019 - JUNE 2020**



141

**ACTIVE LISTINGS  
AS OF JUNE 2020**



3.9

**MONTHS OF INVENTORY  
AS OF JUNE 2020**

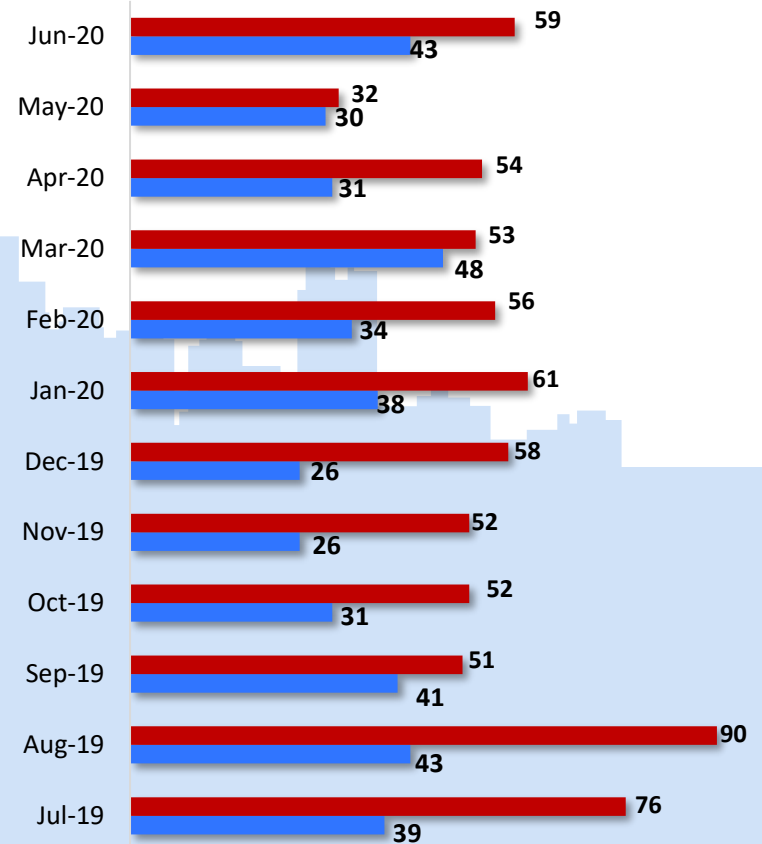


60

**Days**

**AVERAGE DAYS ON MARKET  
JANUARY-JUNE 2020**

### CONDOS AND TOWNHOME SALES BY MONTH



■ Condos ■ Townhomes

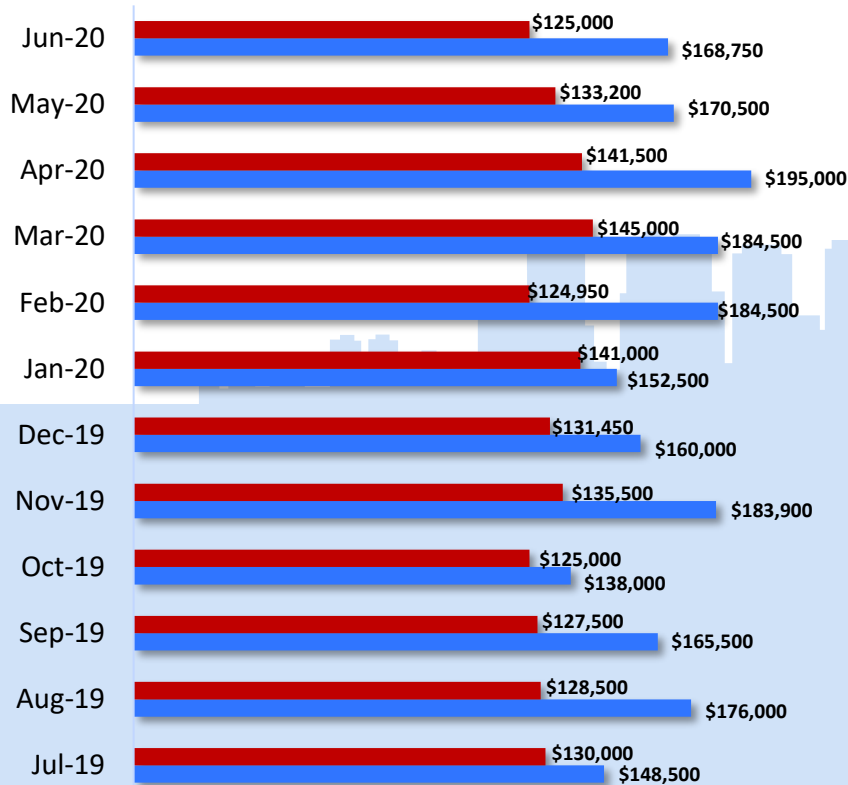




# TEXAS CONDOMINIUM SALES REPORT | 2020 EDITION

## SAN ANTONIO-NEW BRAUNFELS MSA

### 12-MONTH COMPARISON: MEDIAN PRICE



■ Condos ■ Townhomes

### DOLLAR VOLUME JULY 2019 - JUNE 2020



**CONDOS**  
**\$118,664,553**



**TOWNHOMES**  
**\$84,535,606**

### AVERAGE PRICE PER SQUARE FOOT

JANUARY - JUNE 2020

**CONDOS**



**\$139**

**TOWNHOMES**



**\$128**